

HCLTech | Supercharging
Progress™

Digitize your supply chain with SAP Ariba solutions



Enable the following business benefits of digital supply chain operations with HCLTech



Reduced costs through automation and fast supplier onboarding



Comprehensive and realtime visibility throughout the supply chain



Collaboration with suppliers and contract manufacturers across source, plan, make and deliver phases

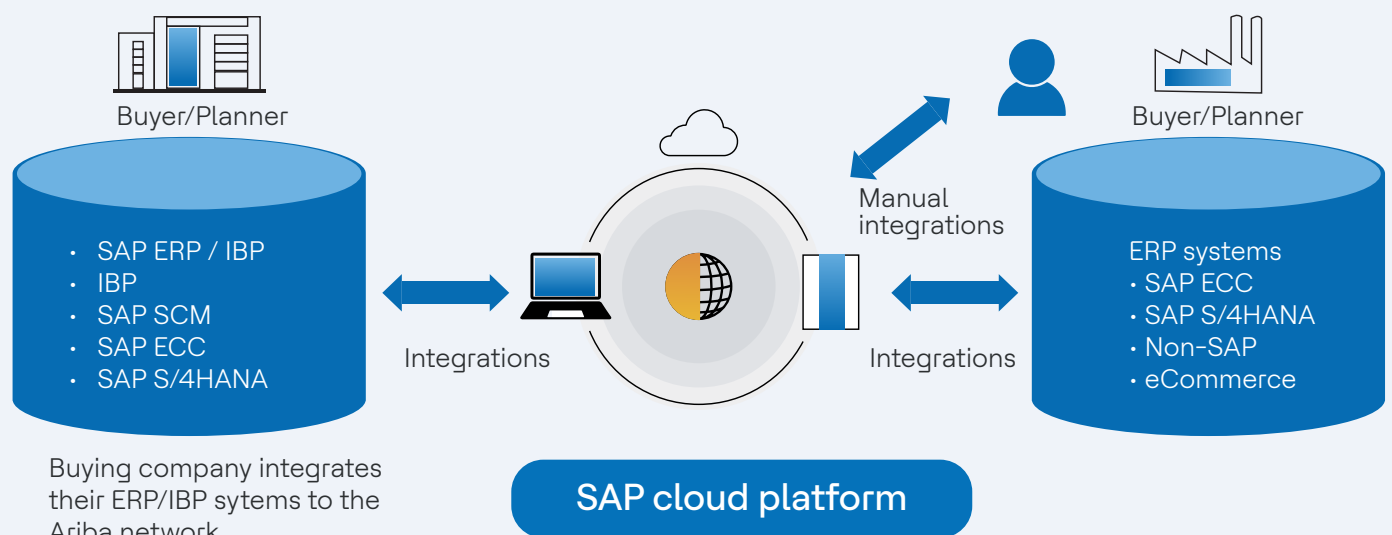
Introducing Ariba Supply Chain Collaboration (SCC)

Ariba have long been known as a provider of indirect procurement and sourcing solutions. In recent years, Ariba have been focussing more on direct procurement and supply chain investments within their solution portfolio. Ariba Supply Chain Collaboration (SCC) acts as the enabling and integration platform for companies who make, distribute or sell products to collaborate and automate transactions with all suppliers and business partners throughout the supply chain. It can be thought of as the transactional integration platform, which can encompass a retail or manufacturing company's entire supply chain ecosystem and then integrate the relevant transactions with each business partner's backend ERP system, when needed.

HCLTech have been at the forefront of advising organizations of the benefits and working with clients to deploy the Ariba supply chain collaboration platform features and embed them within their business operations. We accelerate delivery and solution understanding by using a pre-configured demo environment to engage with clients.

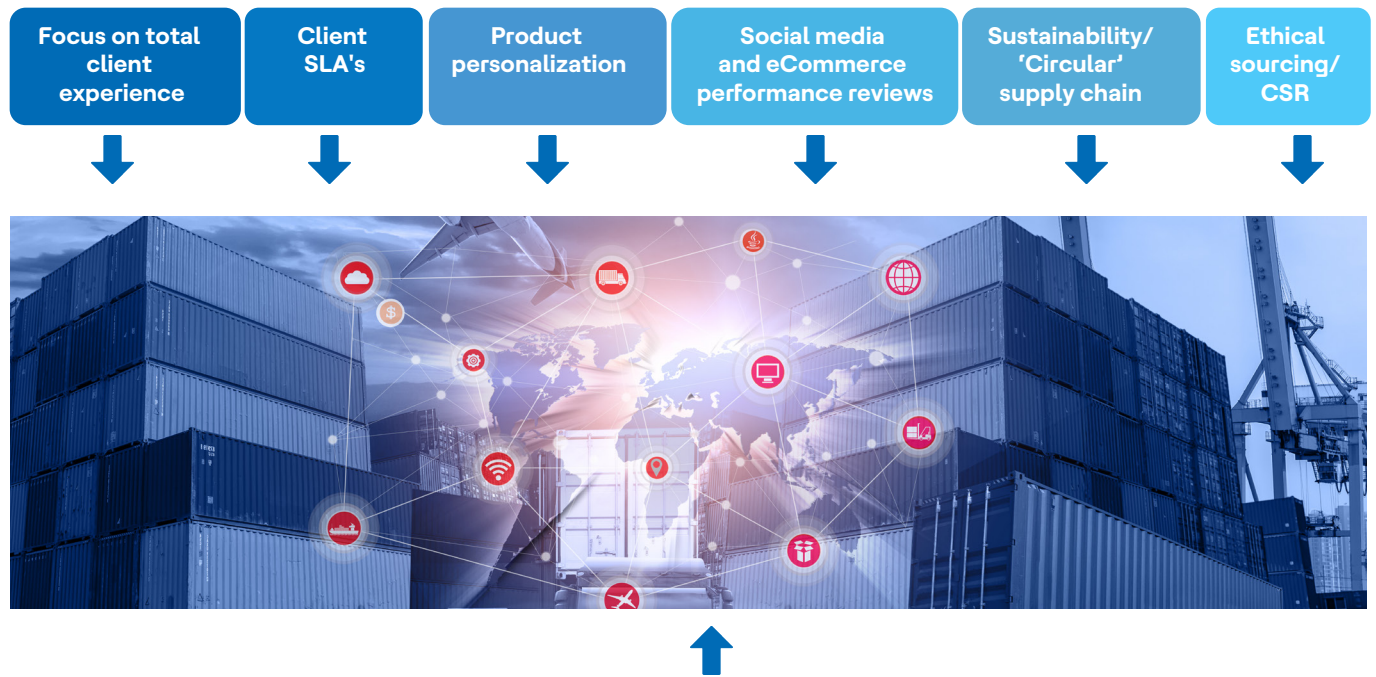


Ariba collaborative supply chain solution overview



Supply chain pressures

In recent years, there have been various external pressures placed on supply chains, making the operational efficiency of supply chains more important than ever before:

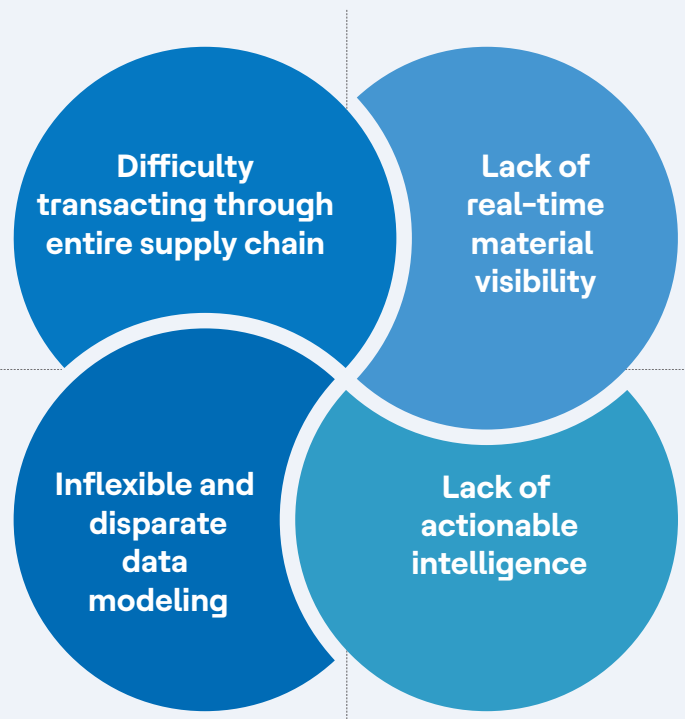


Key operational pain points

HCLTech recognizes through the extensive experience of SAP SCM implementations the following key operational pain points:

- Cannot connect to all partners in the supply chain quickly and transparently through a single connection

- Demand, supply and inventory modeling not comprehensive or reactive enough
- Modeling tools built on different data structures or those which cannot easily be adapted or amended

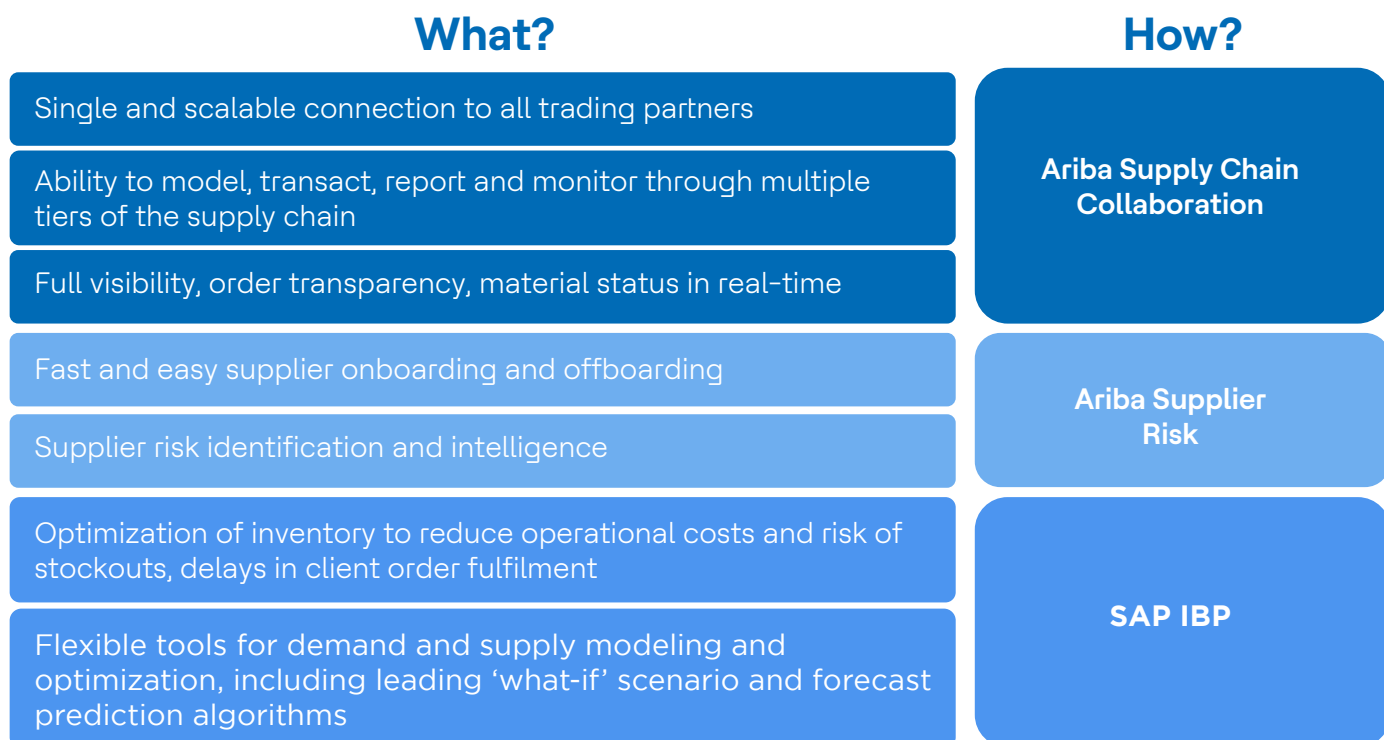


- Cannot view/model material stocks at third parties
- Suppliers not able to view/or take action on latest demand

- Inability to see supply shortages or demand variations in time to take corrective action

What a transformation with SAP and Ariba can provide

Some of the improvements that Ariba Supply Chain Collaboration brings to your business are shown below. The collaboration platform can provide a foundation from which supplier risk and Integrated Business Planning (IBP) features can be added through other SAP solutions.



The result is a fully scalable and intelligent cloud platform with embedded automation, Machine Learning (ML), Artificial Intelligence (AI) and IoT possibilities.

Ariba collaborative supply chain benefits

The solution enables the following tangible and intangible benefits which, when considered holistically, reduce the risk of non-fulfilment of client demand to position the enterprise for client success:

Intangible benefits	Tangible benefits (Business case drivers)	
<ul style="list-style-type: none"> • Easy management of direct materials and supply chain collaboration all in one place • Availability of accurate, real-time and comprehensive transactional information across the entire supply chain • Lower transactional overheads through a single entry point where transactions flow through the tiers of a supply chain 	<ul style="list-style-type: none"> • Reduced inventory • Reduced transactional costs • Enforced process compliance • Increased client order fill rates 	<ul style="list-style-type: none"> • Reduced back orders • Reduced supplier onboarding costs • Reduced IT integration costs • Increased productivity of users

How HCLTech can help

Analysts of supply chain solutions such as IDC and Gartner have recently been extolling the virtues of supply chain commerce networks, of which Ariba collaborative supply chain is one. The table below summarize key recent findings:

Proven procurement and supply chain professional services



HCLTech's Ariba capability

- **60+** Ariba, **500+** SAP SCM, **100+** SAP C/4HANA consultants
- **25 years experience** of web-based procurement implementations, including the first European SAP implementation
- **80+** SAP/Ariba procurement and 100+ SAP SCM deployments
- SCM Innovation through mSAM, DSI evaluator on HANA, iMRO and iSCM
- A benefits delivery methodology with over **\$2 billion** of delivered procurement savings
- A change management practise that can support changing internal organization structures, roles and responsibilities, while also supporting external partner change
- Expertise IP and proven methodology in evaluating the right SAP/Ariba solutions and long term roadmap based on business requirements and pain points

Ariba references

HCLTech have been a partner of Ariba since 2013 and since then we have been successfully delivering and supporting Ariba projects. We have experience delivering Ariba projects in isolation or as part of a wider SAP transformation programme.

Us fashion co.	Uk security services co.	Danish utilities co.	Uk postal services co.
<ul style="list-style-type: none"> • Ariba P2P 	<ul style="list-style-type: none"> • Global template • Ariba P2O, Doc automation, SIM 	<ul style="list-style-type: none"> • Global template • Ariba APC, P2O, Doc automation, Service order AN integration 	<ul style="list-style-type: none"> • Ariba APC, P2P, Ariba sourcing and Contract management
<p>HCLTech carried out the complex integration work into SAP ECC, including design, build, test and go-live</p>	<p>HCLTech delivered the entire Ariba IT transformation over a 1.5 year period, with business integration support provided by a third party</p>	<p>HCLTech provided solution architecture, functional consulting, integration consultants and support. We are still assisting with their IT roadmap</p>	<p>HCLTech provided solution architecture, functional consulting, integration consultants and support. We are still assisting with their IT roadmap</p>

NZ-based global dairy co.	UK-based life sciences co.	UK financial services co.
<ul style="list-style-type: none"> • Ariba APC, P2O, Doc automation, Ariba sourcing, SIPM and Contract management 	<ul style="list-style-type: none"> • Ariba SCC 	<ul style="list-style-type: none"> • Ariba network
<p>HCLTech provided solution architecture, functional consulting, integration consultants and support</p>	<p>Delivery of Ariba Supply Chain Collaboration for SMI with key suppliers</p>	<p>Solution architecture, benefits identification for AN integration</p>

About HCLTech's SAP Practice

To get the best return on your digital investments, you need a partner that doesn't just do SAP right, but does it better. Our SAP practice works seamlessly with HCLTech's digital consulting, engineering services, IoT WoRKS™ and cloud infrastructure practices to design, implement and support tomorrow's integrated, intelligent solutions today. An SAP Global Strategic Services Partner, our 12,500+ consultant base leverages insights, advanced accelerators and industry-acclaimed frameworks to deliver award-winning services from local offices across Europe, Africa, Asia and the Americas.

<https://www.hcltech.com/sap>

HCLTech | Supercharging
Progress™