HCLTech | Supercharging Progress™

Meeting Room-as-a-Service
Powered by Cisco

Empowering users and IT teams with smart meeting rooms for better collaboration, creativity and innovation

Need for **modernizing meeting rooms**

In 2024, companies that offer workers access to digital collaboration tools will see a **20%** increase in revenue due to improved productivity. Another story reports that **68%** of employees don't have enough uninterrupted focus time during the workday.

Today, several factors are driving growth in meeting room modernization: the increase in remote and hybrid work models, the growing importance of collaboration and productivity and the need for flexible and scalable meeting room solutions.

Challenges with meeting rooms today

End-user challenges

- Lack of hybrid meeting room solutions

- Non-intuitive process of reporting issues

- Inconsistent experience across different meeting rooms

IT challenges

- Heterogenous technology and limited interoperability

- Reactive and user-dependant meeting room monitoring

- Administrative burden of maintenance and upkeep of meeting room devices

Business challenges

- High total cost of ownership

- Lack of meaningful insights on meeting room usage

- Current meeting room solutions not aligned with sustainability goals

Introducing
Meeting Room-as-a-Service (MRaaS)
Powered by Cisco

Reduce daily workload and administrative burden of IT team

Take away the capex cost and value realization worries of business leaders

Enhance the meeting room experience and foster creative environment for end users

Unpacking the components of **MRaaS**

Envision intuitive meeting rooms

Efficient ordering and procurement

Robust deployment and configuration
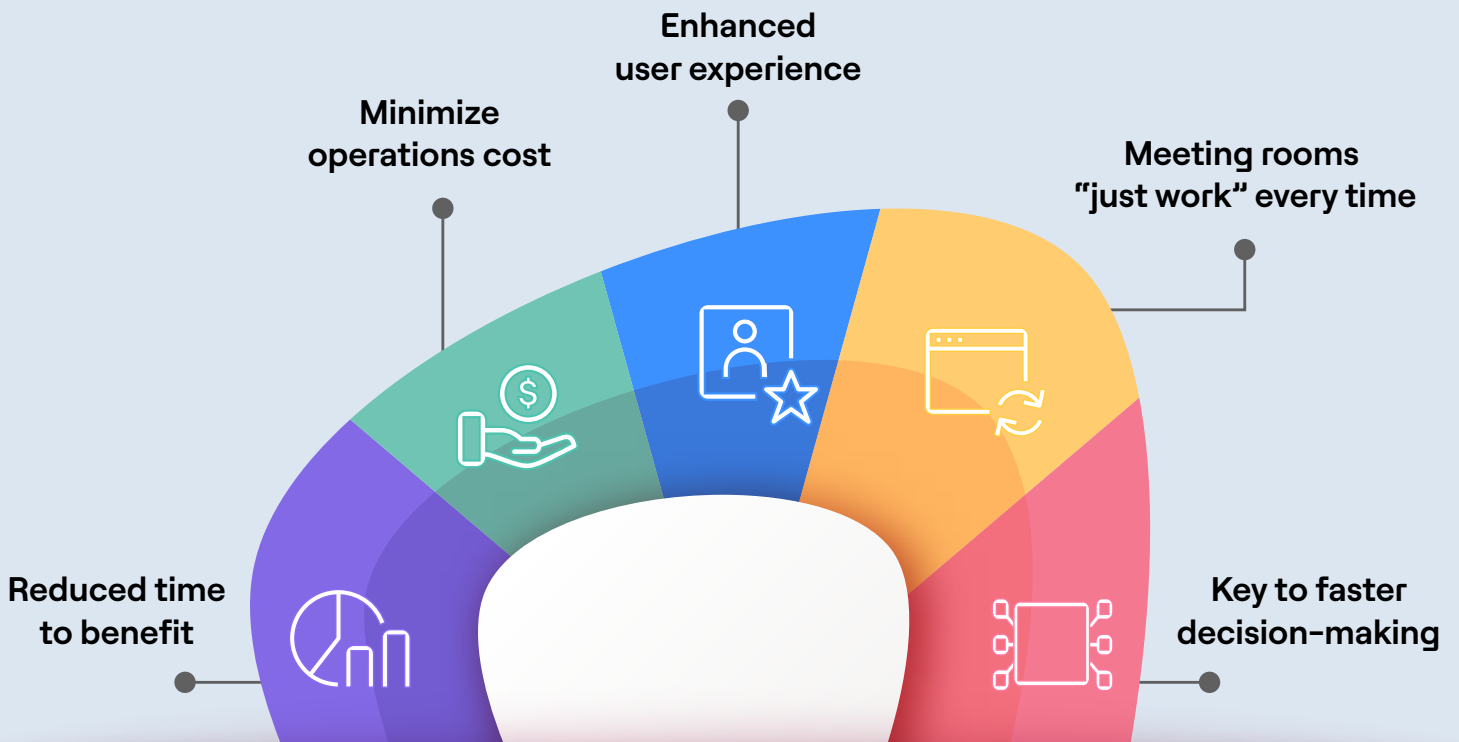
Intelligent monitoring and maintenance

Incremental continuous improvement

Sustainable technology

Key benefits of **MRaaS**

Enhanced user experience

Minimize operations cost

Meeting rooms "just work" every time

Reduced time to benefit

Key to faster decision-making

MRaaS subscription plans

Standard plan

Comprehensive service covering meeting room design, procurement, installation and maintenance.

Premium plan

All services included in the standard plan plus premium maintenance service and priority support to elevate user experience.

Support only

Support plan to provide services to existing meeting rooms.

| Personal Rooms | Small Rooms | Medium Rooms | Large Rooms | Special Rooms |

Focus Rooms

Cisco Webex Desk

Cisco Webex Desk Pro

Cisco Webex Room USB

Room highlights

- Join meetings from any meeting provider
- Suitable for annotations
- Look professional in all meetings

Use case

- Impromptu meeting spaces for **remote workers**
- **Personal room** space for **executives**
- **Everyday desk** for office employees

Small Meeting Rooms

Cisco Room Bar with Room Navigator and Microphone

Cisco Webex Board Pro 55 with Room Navigator

Room highlights

- Collaborate and co-create with local team
- Capacitive touch screen for whiteboarding and annotation
- Intelligent camera for participant framing

Use case

- **Co-creation rooms** for local agile teams
- **Flexible huddle spaces** for local office and remote collaborators
- Perfect spaces for quick conversations

Medium Meeting Rooms

Cisco Room Bar Pro with room navigator and microphone

Cisco Webex Board Pro 75 with Room Navigator

Room highlights

- Powerful cameras to deliver intelligent participant framing
- Automatic noise suppression to reduce meeting disruptions

Use case

- Virtual meeting spaces for **office collaborators**
- Extended huddle spaces for **flexible workers** and **remote collaborators**
- Flexible workspace for **ad-hoc meetings**

Large Meeting Rooms

Room size **10-20 people**

Cisco Room Kit Pro with Room Navigator, Microphone and Quad Camera

Cisco Room Kit EQ with Quad camera, Room Navigator and Microphone

Cisco Room Kit EQX with Room Navigator

Room highlights

- Give everyone an equal spot with inclusive layout options
- Best-in-class AI-enabled video and audio

Use case

- Closed boardroom **executive** meetings
- Employee connect spaces
- Space for **customer presentations**

HCLTech **value-adds**

Gold partner of Cisco

HCLTech has a strong partnership with Cisco, providing direct access to engineers and AV solution architects for cutting-edge solutions

Homegrown IPs

HCLTech has developed a meeting room monitoring and management solution (Rendezvous) to streamline meeting room operations and provide transparent IT services to end users

Certified AV experts

With **10K+** certified resources proficient in diverse AV and meeting room technologies, boasting extensive experience in supporting **25K+** meeting rooms worldwide

Modern managed services

Streamline your meeting room experience with our comprehensive solution tailored to enhance efficiency and collaboration

Global presence

HCLTech has a global presence and offers **meeting room solutions and services** to more than 60 enterprise customers. With 100+ delivery centers worldwide, we guarantee seamless services for all regions

Strong partner ecosystem

HCLTech has a strong partner ecosystem that meets diverse client needs with end-to-end services, supported by global reach and strategic investments in meeting room solutions and services

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